

Professional Profile



KIT CORBIN

Executive Vice President
Member, President's Council
Land Investment Group

CAREER SUMMARY

Kit has been with Grubb & Ellis for 31 years and is currently the top producing land broker for all Grubb & Ellis offices in the United States. He joined Grubb & Ellis in 1976 as an associate in its Industrial Division. In 1979 he was promoted to Assistant Vice President. In 1983 he was promoted to Senior Vice President and Industrial Division Head. In 1984 he was promoted to his current position as Executive Vice President with the Investment Division and has specialized in land ever since. In 2005 Kit attained the highest broker status in Grubb & Ellis by being named as a Member of the President's Council.

He has received the Chairman's Council Award and has earned the company's highest sales designation of Senior Marketing Consultant. He was honored as a top producer in 1981, 1983, 1984, 1985, 1988, 1991, 1992, 1993, 1994, 1995, 1996, 1997, and 1999. He was named Top Producer First Place for the company in 1999, 2000, 2001, 2003, 2004, 2005, 2006, and 2007. In 2005 and in 2006, Kit was named the Company's number one land broker nationally. In 2006 Kit was also the number 6 overall producer for the Grubb & Ellis Company nationwide. He has consistently earned Grubb & Ellis' Circle of Excellence designation. Circle of Excellence brokers must fulfill the highest production standards set by the Company, which typically results in honoring the top 5 to 8 percent of all Company professionals nationwide.

Over the years, Kit has sold and leased income producing real estate ranging from shopping centers to office buildings to bulk warehousing. Over the last 20 years Kit's primary focus has been on land transactions. This diversity of experience has given Kit a keen understanding of his client's needs. Relationships which he has built up over the years and his record of closing transactions have given Kit an excellent reputation in the State of Texas for land brokerage services. In 2003, Kit single handedly closed the sale of 2,000 acres for Toyota's latest North American assembly plant. Since 2003 Kit has successfully completed in excess of \$200 million in transactions. Currently, year to date 2008, Kit is the number one top producer in the state of Texas. Kit continues to be the preeminent land broker in San Antonio and Grubb & Ellis nationwide.

EDUCATION

Trinity University, B.A., psychology