



### **HENRY HAGENDORF, CCIM, LEED AP**

Vice President

Investment Group, Office and Medical Properties



Henry Hagendorf specializes in the marketing and sale of office and medical properties for financial institutions, pension funds, REIT funds, medical operators and private investors.

Prior to joining Grubb & Ellis, Mr. Hagendorf served as Senior Investment Advisor for Sperry Van Ness, where he was honored as a member of the President's Circle of Top Producers. During 2007 and 2008, Henry represented clients in the marketing and disposition of office and medical properties valued in excess of \$150 million.

From 1993 to 2000, he served as President and Chief Operating Officer for the Texas operations of REOC Property Services, LLC. His responsibilities included oversight of all transaction services, commercial and multi-family property management and leasing activities, human resources and administration. Over the last twenty years he has gained extensive experience in all phases of portfolio management, project leasing, project valuations, rehabilitation, staff training and leadership. In addition, many institutional and corporate Clients including Westinghouse Electric Corporation, The State of Texas, Texas Utilities and European investors have benefited from Henry's consulting expertise.

Prior to joining REOC Property Services, Henry was Executive Vice President of Farr Asset Management Corporation based in Washington, D.C. As an executive officer and member of the Executive Committee, he participated in strategic planning and business development for multiple business units - asset and property management, construction management service, business development, and shared marketing and leasing responsibility for a portfolio totaling three million square feet in Washington, D.C., Virginia and Maryland.

From 1984 to 1988, Henry served as General Manager, Eastern Region for Prentiss Properties Limited with property and asset management responsibilities for 5 million square feet of commercial properties located in a five-state area. Prior to Prentiss, Mr. Hagendorf was the Group Property Manager for Gerald D. Hines Interests.

Henry earned his BBA degree from Sam Houston State University. He is the past President of the Houston CCIM Chapter and past Regional Vice President for the CCIM Institute. He is designated as a "Certified Commercial Investment Member" (CCIM) by the CCIM Institute and a LEED AP (Leadership in Energy and Environmental Design Accredited Professional) by the USGBC (United States Green Building Council).

# Professional Profile

